

CHRISTUS St. Vincent Regional Medical Center is a leading health care provider for Santa Fe and the surrounding areas. We strive to deliver accessible, quality health care in this region, and to ensure that these communities' needs are met. During fiscal year (FY) 2018, CHRISTUS St. Vincent provided \$27million in Community Benefit, excluding Medicare and contributed more than \$4.6 million in Community Services. Furthermore, CHRISTUS St. Vincent provided over \$12 million in uncompensated care and absorbed \$22.6 million in bad debt over FY 2018 due to, among other factors, patients' inability to pay high deductibles on health insurance plans bought on the exchange. All profits are reinvested into the community through expanded health services, new technologies, and better facilities.



## ACCESS TO CARE AND HEALTH EQUITY

- ✓ Fund behavioral health care commensurate with need and foster access to behavioral health services in the most appropriate settings, to include increased options for substance abuse treatment
- ✓ Fund a statewide pilot for tele-behavioral health to effectively address the behavioral health care needs of New Mexico



## FINANCING A STRONG SAFETY NET

- ✓ Safeguard sustainable funding for the state's expanded Medicaid program by ensuring that the State of New Mexico accesses every available federal match dollar
- ✓ Preserve hospital supplemental payments in order to help offset the cuts hospitals have already absorbed and are facing in the coming years
- ✓ Enhanced payments to support the trauma safety-net in New Mexico



## ELIMINATE BARRIERS AND INCREASE TRANSPARENCY

- ✓ Grow and retain the health care provider workforce in New Mexico such as loan forgiveness programs, increased graduate medical education funding, and other measures aimed at attracting and retaining qualified candidates
- ✓ Oppose changes to the New Mexico Medical Malpractice Act which will inhibit hospitals' ability to attract and retain providers in New Mexico
- ✓ Oppose state-mandated nurse staffing ratios in hospitals, which would undermine the improved quality and patient satisfaction already achieved through internal processes and training



## PROTECT VULNERABLE POPULATIONS AND CONSCIENCE PROTECTIONS

- ✓ Support policies consistent with CHRISTUS' Catholic identity and oppose proposals that would conflict with the Ethical and Religious Directives that inform CHRISTUS' mission



# St. Vincent Hospital by the Numbers

## WORKFORCE

2,239 - ASSOCIATES

1,580 - FULL-TIME

282 - PART-TIME

377 - PER DIEM

## 434 - BEDSIDE NURSES

283 - FULL-TIME

87 - PART-TIME

64 - PER-DIEM

## 1,037 - NON-CLINICAL STAFF

117 - EMPLOYED PHYSICIANS

43 - ADVANCE PRACTICE CLINICIANS

739 - ASSOCIATES REPRESENTED BY A  
BARGAINING UNIT

\$79,700 - AVERAGE NURSE SALARY  
(PLUS AVERAGE BENEFITS OF \$19,924)

\$60,253 - STARTING SALARY FOR RN  
(PLUS AVERAGE BENEFITS OF \$15,063)

\$57,712 - AVERAGE SALARY WORKFORCE  
W/O NURSES & PHYSICIANS  
(PLUS AVG. BENEFITS OF \$14,428)

## ECONOMIC IMPACT (FY18)

\$204 MILLION - ANNUAL WAGES (INCLUDING  
BENEFITS)

\$6.1 MILLION - TOTAL BI-WEEKLY PAYROLL

\$68 MILLION - NM VENDOR SPEND (32% OF TOTAL)

\$32 MILLION - NNM VENDOR SPEND (47% OF NM )

\$1.1 MILLION - DAILY COST TO RUN THE HOSPITAL

## PATIENTS (FY18):

349,179 - OUTPATIENT VISITS (INCLUDING CLINICS)

47,960 - EMERGENCY DEPARTMENT VISITS

11,712 - ANNUAL DISCHARGES

10,266 - ANNUAL SURGERIES (TRAUMA, TO NEURO,  
TO ROBOTICS)

1,204 - NEW BABIES

## COMMUNITY BENEFIT (FY18):

\$27 MILLION - UNCOMPENSATED CARE PROVIDED  
(CHARITY)

\$4.6 MILLION - FUNDING FOR ESSENTIAL  
COMMUNITY HEALTH PROGRAMS AND SERVICES  
AND DONATIONS TO LOCAL NONPROFIT  
ORGANIZATIONS

Linda Townsend, J.D.  
System Director, Advocacy & Public Policy  
(o) 512-322-0082 / (c) 512-426-7746  
linda.townsend@christushealth.org

Lillian Montoya  
President & CEO, CHRISTUS St. Vincent  
(o) 505-913-5258 / (c) 505-690-3194  
lillian.montoya@stvin.org

Pablo Sedillo  
CHRISTUS St. Vincent  
(o) 512-231-0234  
pablo.sedillo@stvin.org